



Optron  
Rocla  
RW Engineering

4 new members in attendance were acknowledged and welcomed in the meeting.

## 7. Affiliates Honorary Membership Nominations

Nominations are open for the 2023 Convention.

## 8. AMEU Committee Feedback

8.1 **Supplier Chain Management**- Keseree Rajoo stated that we will communicate when the project for Supply chain management has started.

8.2 **AMEU Transformation**- Paddy Padayachee stated that the committee has decided to welcome invites from affiliates to nominate members from their companies to serve on the committee. There is no closing date to the nominations and applications. Applications can be taken as and when they come.

Jacqui Burn suggested that when minutes are sent out attachments of each job description be added for members to consider.

She also stated that the nomination must be endorsed by the member company as the work involves travelling for meetings and this letter is mandatory.

H Roos also added that a motivation letter by the applicant be added on the application stating what skill sets they will be bringing on board and how they can assist the committee in further delivering a service to members.

**Applications of the co-opted member to be emailed to: [affiliate.secretary@vdw.co.za](mailto:affiliate.secretary@vdw.co.za)**

## 9. Finance

**J Burn -Balance Sheet as at 23 January 2023**

Current Account	R304 404.25
Market Link account	R1 558 701.82
Cash at Hand	R1 863 106.07
Accounts Receivable	R 103 147.25(money received)
Total Current Assets	R1 966 253.32
VAT Control	R 69 258.88
Total Liabilities and Equities	R1 966 253.32

### Income Statement

Miscellaneous Income R25 100 -money received from AMEU

**KR**

**PP**

**JB**

for registration and a percentage from memberships.

Events	R57 750,13
Sales Income other	R 442 391,37
Total Income	R 544 576, 50

Expenses	
Exhibition Costs	R 167 813,75
Golf Day	R 42 794,00

Advertising and Promotions total R 833 084,66

Refund R9 250,00

Miscellaneous Expense - Other R7 650,60

A loss of R 238 225,21 was recorded

## 10. AMEU Convention

### Convention

J Venter stated that three venues had been visited at the time of the meetings and these are:

Sun Arena in Pretoria- Challenges are cost and venue being booked on the proposed dates for the Convention

Wonderboom Airport – cons are that floors and availability of bathrooms that will need to be hired

CSIR- Costs are competitive however, some doors will need to be opened to allow exhibition and catering on the same floor.

J Venter also stated that at the date of the meeting City of Tshwane needs to make a decision on budget that will guide the venue choice.

Convention.

J Venter also stated that the EXCO has given their input and call for papers invite will go out soon.

K Rajoo asked Affiliates what their input was regarding an exhibition in a tent. H Roos, P O'Halloran and J Burn responded stating that it has limitations on exhibitors.

## 11. Business Leadership Breakfast 2023

J Burn stated that 1 September 2023 has been booked as a tentative date but venue decision is yet to be made.

DT

PP/JB

## 12. Golf Day 2023

J Burn stated that provisionally the 18<sup>th</sup> of May is the suggested date and quotations for various venues had been obtained at the date of the meeting. However, finalisation will be made as soon as the venue has been confirmed.

**JB**

## 13. AMEU Executive affairs- Presentation to be circulated

National Energy Security challenge

‘We have a national energy security supply challenge characterised by the national electricity crisis and evidenced by the Eskom load shedding’- VP

**VP**

What it means.

‘We cannot only solve the loadshedding situation because if we do so we will sit with a national electricity crisis challenge’ VP

VP suggested keys to solving loadshedding challenges as:

1. Eskom fleet especially the coal fleet increase its end of ability factor
2. New Generation

In his presentation he stated ingredients that will lead to a proposed national wheeling framework. However, he stated that it will be circulated to affiliates for comments and input for consideration.

At the date of meeting, it was believed that:

- NERSA is the mandated authority legally to come up with a National Wheeling Framework for the country.
- SALGA/AMEU will contribute to that effort by NERSA

He also stated that most importantly to be noted is:

‘Wheeling is not about electrons flow but it is about financial transactions and tariffs have to be cost effective.’

He also stated that though the suggestion is to have a national municipal wheeling framework which envisages each licensee viz municipality can still have their own municipal wheeling framework but aligned to the national wheeling framework (when finalised).

- Incentives and subsidies can be factored in at this level, so it become fair for all irrespective of location.
- This simplifies the entire process for all parties.
- In furtherance look at empowering municipalities to procure all green energy within its area at a designated green rate (if applicable) set nationally.

“Wheeling” provides municipalities an opportunity to:

- realise new revenue streams through established/existing infrastructure
- improve their customer profile
- invest in new infrastructure and technologies with the potential of tapping into new business opportunities while yielding a better return on investment
- play a significant and needed role in regional/distribution grid integration
- facilitate energy transport and leverage energy storage, SSEG, and renewable energy capacity
- improve supply quality and reduce technical losses
- hedge against the dependency on Eskom for all bulk energy and capacity requirements
- enhance the basket of services offered to customers within their area of jurisdiction, thus this allows for generators to have municipalities as off takers as opposed to the end customer. This simplifies the process

**Open Book Contract Management (“OBCM”) for Wheeling of Electricity/Power Contracts in Municipalities.**

V Padayachee stated that this is a tried and tested process and he too has done research on the process.

- Open Book Contract Management (**OBCM**) is a structured process for the sharing and management of charges & costs and operational & performance data between the “wheeling” supplier (generator, trader, IPP, etc) and the “wheeling” client (municipalities as off take) in a fair, open and transparent manner.
- **Avoids some of the potential IPPS, third parties wanting to “bulldoze” some municipalities especially smaller “less capable” municipalities to contracting with them on so called unfavourable terms it is a two way process.**
- The OBCM allows for or facilitates a reasonable “playing field” amongst the contracting parties in the entire process and hopefully makes projects, PPAs etc easily “bankable” and to be “closed”
- Key input parameters include costs, IRR aspirations, PPA period, technology choice(s), impact on municipality viability especially finances, etc
- The aim is to promote collaborative behaviour between “wheeling” off taker and “wheeling” supplier through financial transparency. Similar to the ethos, intent of NEC contracts which are “non adversarial”
- All NEC contracts require parties to work in a collaborative way under an obligation to act ‘in a spirit of ‘mutual trust and co-operation’
- The outcomes should be a fair price for the “wheeling” supplier, value for money for the municipality as off taker and performance

improvement for both over the significant benefit of the OBCM is that as a “value for money” approach it will/should avoid “windfall gains” by generators, IPPs, keep municipality CoS “down”, etc which should please at least National/Provincial/Municipality Treasuries

- OBCM requires more than reasonable trust, maturity, ethical business conduct, etc between the aforementioned parties
- The success of using Open Book techniques to manage contracts depends on the creation of a new, collaborative culture that eliminates adversarial, opportunistic behaviour by either side, while not dissuading frank discussion to resolve business challenges.
- A position paper is currently being prepared for consideration by AMEU Exco/SALGA on OBCM for wheeling of electricity /power contracts in municipalities

#### **NEXT STEPS**

- Input from relevant SALGA/AMEU structures (and other key stakeholders) will be sought in the development of a proposed national wheeling framework.
- The proposed national municipality wheeling framework will then be forwarded to NERSA for consideration
- To simplify the various wheeling contracting requirements/processes learnings from the various telcos viz MTN, Vodacom, Cell C, Telkom, etc will be explored
- The potential use of BLOCKCHAIN as a technology to simplify the aforesaid contracting processes between the respective parties will also be investigated

#### **Note:**

- A blockchain is a shared, immutable ledger that facilitates the process of recording transactions and tracking assets in a business network.
- An asset can be or virtually anything of value can be tracked and traded on a blockchain network, reducing risk and cutting costs for all involved.

In conclusion V Padayachee stated that the complexity will come in the contracting and legal advice would be required.

G Smith raised a question based on previous experience in terms of what Municipalities require in terms of generation and how best that can be clarified. In response V Padayachee stated that gold plating criteria would not be welcome.

## **14 AMEU Branch Affairs**

Discussion combined with distribution of funds to branches

## 15 Distribution of Funds to Branches

K Rajoo asked J Venter to explain to affiliates the Branch funding guideline document that was circulated. In response J Venter stated that the Branch Funding policy proposal is to create a Branch joint trust account where AMEU and SARPA deposit funds for Branch meetings. He also stated that the model will be Branch dependant but the account would be to ensure smooth sailing of meetings and balancing the books.

The proposed account is also set to resolve VAT challenges as the account will neither be SARPA nor AMEU so no VAT challenges.

K Rajoo stated that the committee had engaged J Venter on the proposal and changes had been made to the document and circulated to members for responses.

At the date of the meeting no one was yet to respond and it was concluded that everyone is happy with the document and the majority of the committee members too were satisfied with the adjustments made.

However, she stated that there still are some points that need to be discussed on the accounting after Adrie da Silva has reconciled amounts on the document.

D Turton stated that at the date of the meeting he had received a document from Adrie da Silva showing the money in the trust account for Branch meetings. He stated that the account was created so that Branches do not look for sponsorships for meetings.

He also stated that in person meetings were being encouraged instead of Hybrid meetings.

However, in terms of funds allocation he acknowledged that certain Branches have more people attending meetings compared to others and the necessary checks and balances will be put in place for fund allocation.

R Bindeman in response corrected that hybrid meetings are not a SARPA decision but rather a Branch decision. He also further explained the different branches that had made a decision to still conduct hybrid meetings with their reasons viz:

Eastern Cape Branch- people have no money to travel for meetings  
Gauteng- Branch is imploded hence the decision for hybrid meetings in the interim

Western Cape- their budget till July 2023 is to run Hybrid meetings and a reconsideration will be made after July 2023.

R Bindeman also agreed with J Venter regarding how challenging it has been in funds administration for joint Branch meetings and

**JV**

**DT**

**RB**

the proposed initiative by J Venter will assist going forward. However, he stated that Western Cape would be a challenge due to the attendance for meetings being high.

K Rajoo asked affiliates what their suggestions are on online presentation for local based affiliates and comments could also be added onto the chatbox. D Turton responded by stating that the cost for presentation be looked at first and that this forms part of the document that is being worked on.

V Santos also added by saying effective presentation is in person as opposed to online which is limited to an allocated timeslot.

H Roos- suggested that online presentations be offered for non-locals and all locals be encouraged to do their presentations in person.

G Smith- agreed with H Roos that in person presentations be encouraged.

V Padayachee- suggested that hybrid meetings not be totally discouraged as there could be other reasons why one cannot visit. However, he further suggested that if a local wants to do a presentation online the fee for presentation be higher than the fee paid by one doing a presentation in person.

**ALL**

## **16 AMEU Awards 2022**

Nothing to discuss

## **17 SARPA**

Rens Bindeman stated that SARPA current interactions entail:

- Sensitising Roadshow focussing on infrastructure crimes planned for 21 February 2023 in Midvaal and affiliates will be invited to take part. With focus on the police and NPA. He also stated that they had successfully done so with Western Cape and Namibia.
- Transformation of Branches into integrated joint AMEU and SARPA meetings completed successfully.
- Mpumalanga Branch needs assistance from Affiliate to start again.
- Affiliates assistance needed in obtaining presentations for Branch first time meetings.

**RB**

### **Tasks in Progress:**

- SARPA/CIGFARO MOU signed and now action points will receive priority attention. Affiliates invited to send their input for the process.
- Development of professional grading process is still ongoing
- Joint TID interaction between SARPA and STSA ongoing

targeting small utilities and African Countries. Affiliates invited to send through to R Bindeman any African countries that they may be aware of that are yet to start with TID rollover

- Revision of NRS 059 almost completed

**Upcoming events:**

- **2-3 February 2023 Western Cape Branch (Hogsback)**
- **9-10 February 2023 Western Cape Branch (George)**
- **16 February 2023 Gauteng Branch (Johannesburg)**
- **23-24 February 2023 Limpopo Branch (Tzaneen)**
- **2-3 March 2023 KZN Branch (Durban)**
- **13 March 2023 Namibia (Walvis Bay) AEDU**

H Roos also added after Rens that there now is an AMEU Affiliates committee and SARPA also now has an Affiliates committee and the committee is guided by a constitution.

**18 PIESA**

V Padayachee stated the below:

PIESA board meeting will be taking place in Cape Town and on Monday 5<sup>th</sup> February 2023 there will be a site visit by the PIESA delegates.

**VP**

**19 CIGRE**

Nothing to report.

**20 SABS**

Seth Mnisi(SM) introduced himself as the newly appointed Electro-technical Manager at SABS as of September 2022. However, he stated he would appreciate any feedback from affiliates regarding any outstanding matters from SABS so he can assist. He also stated that he will take the discussion of the rooftop PV regulation to NERSA with the relevant department to give a formal response.

P Padayachee also stated that there has been an outstanding matter regarding the SANS 10029.

In response he stated that there is compliance with SANS 10029 and it's a matter of clarification to compliance.

P Padayachee also further suggested that perhaps there be a document drafted for ESKOM that will guide in this regulation for tendering purposes. P Padayachee and Seth Mnisi to setup a meeting to discuss the document input and P Padayachee will share with Affiliates.

**SM**

S Mnisi also stated that the operations at NETFA are running and renovations are at an advanced stage.

P Padayachee also in conclusion further went on to congratulate S Mnisi on his appointment.

**21 NRS**

V Padayachee stated that NRS is doing great work on tariffs with 47 tariffs in progress and 56 published at the date of the meeting. He also stated that the SANS 10142-1-2 is being revised.

**VP**

**22 SAIEE**

P Padayachee stated that he attended a SAUPEC on the 24th and 25<sup>th</sup> of January 2023 hosted by SAIEE where many papers were presented and the biggest take home was that of loadshedding and how students and learned associates are proposing a solution to the current challenges. He also stated that papers presented are on the SAIEE website.

**PP**

**23 WIE**

Yolandi Zeelie stated that they will be having a meeting in the coming week and they will be able to share feedback in the next AMEU Main meeting.

**24 General**

Nothing to discuss

**25 Closing**

KR thanked all for attending and closed the meeting